



1676 International Drive  
 Suite 800  
 McLean, VA 22102  
 (773) 909-4360  
 guidehouse.com

October 11, 2022

**Cost Proposal Narrative**

Guidehouse Inc. is pleased to submit a total bid amount of **\$700,000** for this opportunity. The breakdown by deliverable is as follows:

<b>Deliverable / Task</b>	<b>Item and Explanation</b>	<b>Cost</b>
<b>Deliverable 1 / Task 1:</b> Create a Five-Year Broadband Action Plan with the goal of providing broadband access to every Hoosier and that meets all requirements within the BEAD program guidelines, including, coordination with Digital Equity Program and Plan consultants and staff on merging of the plans.	Guidehouse staff will provide research, analysis, and drafting expertise to develop the Five-Year Broadband Action Plan. This will consist of several staff resources for 5 months and a smaller team for the 2 months of iteration.	\$341,250
	PME Indy, an IVOSB subcontractor, will provide staff support for the research and analysis. This research will likely take the form of desktop research or document review to better understand the Indiana broadband environment.	\$21,000
	Olsson will provide network engineering expertise to guide the plan. This will benefit the State when it develops its Initial Proposal for BEAD. Their expertise will be used as-needed.	\$21,000
<b>Deliverable 1 / Task 1 Total:</b>		<b>\$383,250</b>
<b>Deliverable 2 / Task 2:</b> Develop and implement statewide public and stakeholder engagement plan to inform the BEAD Five-year plan and DEA Plan. Additionally, provide a comprehensive plan to communicate state planning efforts, goals and timelines to residents, providers and state and local leadership officials.	Guidehouse staff will develop stakeholder and community engagement materials and plans as well as facilitate meetings. These meetings will likely be on and off during a 1-2 month period of the project and will require several weeks to 1 month of planning.	\$131,250
	aFit Staffing Inc., a WBE subcontractor proficient in outreach, will play a critical role in community engagement for Task 2. aFit will be heavily integrated at this Task in terms of planning, facilitation, and logistics.	\$77,000
<b>Deliverable 2 / Task 2 Total:</b>		<b>\$208,250</b>



<b>Deliverable 3 / Task 3:</b> Provide suggestions and examples of sub-grantee infrastructure deployment competitive funding programs used across the industry.	Guidehouse staff will develop suggestions for these programs based on leading practices and peer states to Indiana. This may include desktop research and interviews of peer broadband offices. This will likely occur over a 1-2 month period.	\$52,500
<b>Deliverable 3 / Task 3 Total:</b>		<b>\$52,500</b>
<b>Deliverable 4 / Task 4:</b> Assist with analyzing new FCC Maps being published to position the state of Indiana for broadband expansion.	Sondhi Solutions LLC, an MBE subcontractor that is skilled at mapping analysis, will provide mapping support services that are key to Task 4. This will likely occur over a 1-2 month period and be dependent on the release of the new FCC maps.	\$56,000
<b>Deliverable 4 / Task 4 Total:</b>		<b>\$56,000</b>
<b>Overall Total</b>		<b>\$700,000</b>

Sincerely,

Raveen Rao  
Partner